



SPERGEL

Spergel Corporate Finance Inc.

Construction Invoice Financing

[Read Glen Dalzell's Latest Blog](#)

Spergel Corporate Finance (SCF) President Glen Dalzell explains how invoice factoring for the Construction Industry can help your business fix cash flow problems and raise immediate funds.

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If you need assistance with financing for a business, please contact me directly at 416-498-4312 or gdalzell@spergel.ca.

Glen Dalzell

Spotlight On: Current Deals

Art of the SCF Deal

We continue to facilitate a number of business deals. Recent examples include:

- Financing of a \$3.1 million commercial mortgage for a Co-op in New Brunswick. The proceeds were used to payout the existing lender and to provide additional working capital.
- Facilitated a \$1.5 million operating facility for an alternative lender based in British Columbia. The lender required additional funds to finance their growth needs.



About Us

**Alan Spergel,
Managing Director**



Alan Spergel
Managing Director

Alan is the Managing Director of Spergel Corporate Finance. From the very first business owner he helped back in 1989, Alan's philosophy has always been to assist corporations in an efficient and cost-effective manner, while keeping the goals and vision of the company in mind.



Glen Dalzell
President

Glen Dalzell, President

Glen has been in the factoring and ABL industry since 1999. He has financed dozens of transactions and has strong relationships with the financing industry and members of the banking, accounting, financial consulting and legal professions. Prior to joining the industry, Glen garnered a wide range of experience in both corporate and entrepreneurial environments. He is a graduate of McGill University and the University of Toronto.



Brian Conrad
Vice President, Atlantic Region

Brian Conrad, VP Atlantic Region

With 35 years of senior Commercial Banking and Business Development experience across Canada, Brian is well known in the Halifax regional market. Brian specializes in all forms of financing for his clients, ranging from leasing, sales lease back, factoring, real estate financing, ABL financing, unsecured working capital financing to PO financing.

If your business is looking for financing solutions in the Atlantic provinces, Brian would be pleased to chat by phone, 902-463-9305 or email, bconrad@spergel.ca.



Steve Buckley
Operations Manager

Steve Buckley, Operations Manager

Prior to joining SCF, Steve worked at Liquid Capital where he helped franchisees develop and grow their funding portfolios. Prior to Liquid Capital, Steve worked at TCE Capital, a privately held Canadian Asset Based lender where he worked in business development for about 10 years.

Once an independent business consultant, he specializes in helping SMEs manage their operations. A University of Toronto graduate, Steve has also worked in Canadian banking and began his career at A.C. Nielsen

You can contact Steve at 416-561-5292, or email, sbuckley@spergel.ca.

*"Whether you need working capital, term loans,
equipment leasing or Government tax credit financing,
we can help you overcome your funding challenges."*

www.spergelcorporatefinance.ca