



SPERGEL

Spergel Corporate Finance Inc.

Read Glen's August Blog

Invoice Discounting & Factoring

Leverage Your Accounts Receivables for Better Cash Flow

Many Canadian small business owners and financial managers are unfamiliar with factoring (selling your company's receivables) as a cash flow strategy. A general lack of understanding of how the process works and its related costs prevent many businesses from pursuing this type of financing... ([Read More](#))



WORKING CAPITAL SOLUTIONS

Spotlight On: Factoring

When businesses begin to experience financial pressure and cash flow becomes an issue, a new working capital strategy may be necessary. Leveraging your accounts receivables will generate the cash you need to meet payroll, purchase inventory and cover operating expenses. We will explain how it all works and help you manage the cost of selling receivables... ([Read More](#))



Please contact me directly at 416-498-4312 if your business is currently looking for a debt-free way to improve your business' cash flow.

Glen Dalzell

About Us



Alan Spergel
Managing Director

Alan Spergel, Managing Director

Alan is the Managing Director of Spergel Corporate Finance. From the very first business owner he helped back in 1989, Alan's philosophy has always been to assist corporations in an efficient and cost-effective manner, while keeping the goals and vision of the company in mind.



Glen Dalzell
President

Glen Dalzell, President

Glen has been in the factoring and ABL industry since 1999. He has financed dozens of transactions and has strong relationships with the financing industry and members of the banking, accounting, financial consulting and legal professions. Prior to joining the industry, Glen garnered a wide range of experience in both corporate and entrepreneurial environments. He is a graduate of McGill University and the University of Toronto.

"Whether you need working capital, term loans, equipment leasing or Government tax credit financing, we can help you overcome your funding challenges."

www.spergelcorporatefinance.ca