



**SPERGEL**

**Spergel Corporate Finance Inc.**

## Read Glen's June Blog

### Learn Why ABL May Work For Your Business

In a business financing climate where access to working capital can be challenging, customized, non-traditional financing solutions are a practical alternative for business owners.

Financing options don't end with the typical lenders you might expect (i.e. banks). Asset Based Lending (ABL), for example, is one financing solution that a business can use to increase its access to working capital... ([Read More](#))



## WORKING CAPITAL SOLUTIONS

### Spotlight On: Purchase Order Financing

Having a substantial order book is generally a good thing. However, if your supplier requires payment prior to the goods being shipped and you don't have the cash to pay them, you have a problem.

PO Financing may be the solution that helps you meet supplier terms and bridge the gap between when the order is placed and the customer receives and pays for the goods.

A lender will provide a Letter of Credit (LC) that the supplier draws upon once the goods have been inspected and approved for quality and quantity. You can finance up to 100% of the cost of goods.

Please contact me at 416-498-4312 if you would like additional information about this financing option.

*Glen Dalzell*



# About Us



**Alan Spergel**  
*Managing Director*

## **Alan Spergel, Managing Director**

Alan is the Managing Director of Spergel Corporate Finance. From the very first business owner he helped back in 1989, Alan's philosophy has always been to assist corporations in an efficient and cost-effective manner, while keeping the goals and vision of the company in mind.



**Glen Dalzell**  
*President*

## **Glen Dalzell, President**

Glen has been in the factoring and ABL industry since 1999. He has financed dozens of transactions and has strong relationships with the financing industry and members of the banking, accounting, financial consulting and legal professions. Prior to joining the industry, Glen garnered a wide range of experience in both corporate and entrepreneurial environments. He is a graduate of McGill University and the University of Toronto.

*"Whether you need working capital, term loans, equipment leasing or Government tax credit financing, we can help you overcome your funding challenges."*

[www.spergelcorporatefinance.ca](http://www.spergelcorporatefinance.ca)