



SPERGEL

Spergel Corporate Finance Inc.

It's Been A Busy Summer at Spergel Corporate Finance...

***A Message From Glen Dalzell, President,
Spergel Corporate Finance***

We don't know about you, but we had a very busy summer.

We've decided to share a few of our summer success stories with you. As we head into the final quarter of the year, think of the possibilities – how can we help you or your clients grow their business?



SCF facilitated the following financing transactions:

- \$4M ABL facility for a Toronto based women's fashion distributor selling to national and boutique retailers. Facility margined against accounts receivable (AR) and inventory.
- \$500,000 factor facility for a New Brunswick based transportation company.
- \$220,000 working capital loan for an Ontario building products retailer.
- \$2.4M term loan for an Atlantic Canada facial reconstructive clinic. The incumbent lender was strategically exiting this market segment and engaged SCF to find replacement financing.
- \$250,000 Bridge Loan secured by real estate for a New Brunswick based transportation company.

If you need help developing a financing strategy for your business needs, please contact me directly at 416-498-4312.

Glen Dalzell



Glen Dalzell
President

Glen Dalzell, President

Glen has been in the factoring and ABL industry since 1999. He has financed dozens of transactions and has strong relationships with the financing industry and members of the banking, accounting, financial consulting and legal professions. Prior to joining the industry, Glen garnered a wide range of experience in both corporate and entrepreneurial environments. He is a graduate of McGill University and the University of Toronto.



Alan Spergel
Managing Director

Alan Spergel, Managing Director

Alan is the Managing Director of Spergel Corporate Finance. From the very first business owner he helped back in 1989, Alan's philosophy has always been to assist corporations in an efficient and cost-effective manner, while keeping the goals and vision of the company in mind.



Brian Conrad
Vice President, Atlantic Region

Brian Conrad, VP Atlantic Region

With 35 years of senior Commercial Banking and Business Development experience across Canada, Brian is well known in the Halifax regional market. Brian specializes in all forms of financing for his clients, ranging from leasing, sales lease back, factoring, real estate financing, ABL financing, unsecured working capital financing to PO financing.

If your business is looking for financing solutions in the Atlantic provinces, Brian would be pleased to chat by phone, 902-463-9305 or email, bconrad@spergel.ca.

"Whether you need working capital, term loans, equipment leasing or Government tax credit financing, we can help you overcome your funding challenges."

www.spergelcorporatefinance.ca